

Index

- Accord 76, 79, 89, 104, 108, 109, 111, 126, 127, 132, 140, 149, 173
- adversarialism 104–105, 136–138
- Amicus 58, 76, 89, 90, 93, 104, 111, 122, 123, 124, 125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 140, 143, 146, 147, 148, 154, 156, 157, 158, 168, 173, 174, 176, 179, 185
- arbitration 21, 22, 23, 33, 34, 35, 37, 50, 51, 52, 54, 63, 105, 131, 166, 167, 185
- ASTMS 3, 5, 28, 29, 32, 45, 46, 48, 55, 56–61, 64, 65, 66, 69, 70, 71, 73, 74, 105, 106, 125, 135, 163, 168, 175, 177, 179
- banking 10–12, 16–29, 39–41, 46–48, 49–52, 53–56
- Bank Officers' Guild (BOG) 16, 17–29, 34, 39, 41–44, 66, 68, 69, 73, 163, 165, 166, 168, 177, 178, 179, 187
- BBSA 23, 35, 39, 47, 95, 99
- BGSU 54, 55, 81, 84, 91, 99–101, 109
- BIFU xiii, 3, 4, 19, 21, 23, 24, 42, 45, 46, 47–56, 59, 60–61, 65–83, 84, 85, 86, 88–93, 95–98, 99, 100, 101–103, 104, 106, 107, 108, 111–114, 115, 116, 117, 118, 119, 124, 126, 127, 131, 140, 142, 143, 146, 150, 161, 166, 168, 171, 173, 174, 175, 176, 177, 179, 187
- Broad Left 69, 102, 127, 152, 176, 177
- building societies 10–12, 62–65, 105–106
- collective bargaining, decline of 116–117, 153–154
- company-level bargaining (CLB) 22, 28, 33, 36, 37, 38, 40, 47, 50, 54, 66, 67, 71, 104, 118, 165, 180, 185
- collective mobilisation 31–37, 38–41
- employed union officers (EUOs) 2, 6, 12, 27, 28, 42, 46, 56, 63, 65, 66, 68, 67, 69, 71, 73, 75, 85, 93, 99, 101, 102, 103, 107, 1081, 118, 127, 129, 130, 133, 142, 150, 169, 170, 171, 172, 174, 179
- employer strategy 23–25, 76–78
- European Work Councils 152–153
- Guild of Insurance Officers (GIO) 3, 19, 29–31, 32, 177, 178, 188
- human resource management (HRM) xii, 4, 7, 8, 27, 73, 77, 78, 97, 118, 165, 186, 189
- IBOA 128, 140, 185–188
- industrial action 3, 4, 24, 33, 34, 35, 37, 38, 46, 51, 53–56, 63, 64, 76, 80–83, 84, 86, 87–89, 97, 98, 99, 102, 105, 118, 136–138, 142, 151, 154, 156, 157, 158, 160, 168–171, 173, 174, 176, 178, 184, 186, 188
- industry-wide bargaining – see multi-employer bargaining
- insurance 10–12, 29–32, 48–49, 56–52, 105–106
- internalism 3, 4, 10, 23–24, 27–28, 30, 31, 37–44, 47, 50, 56, 58, 59, 63, 64, 65, 66, 67, 74, 75–76, 92, 94, 165, 166, 167, 187,
- inter-union relations (see also union mergers) 70–72
- IUHS 76, 79, 89, 94, 95, 96, 108, 111, 127, 131, 132, 168, 173
- LGSU 47, 51, 54, 55
- LTU (see also LGSU) 81, 90, 95, 112, 113, 124, 125, 126, 129, 137, 138, 156, 157, 172, 173
- militancy 3, 167–174

- Mills, Leif 56, 68, 98, 175, 176
 moderation 167–174
 MSF 3, 12, 47, 58, 60, 69, 78, 83, 90, 92,
 93, 94, 95, 100, 101, 103, 105,
 108, 111, 114, 115, 116, 124–126,
 128, 129, 130, 131, 132, 133–135,
 140, 143, 147, 148, 150, 158, 168,
 172, 177, 179, 185
 multi-employer bargaining (MEB) 21, 22,
 28, 33, 36, 37, 38, 40, 41, 44, 47,
 50–51, 54, 66, 71–72, 77, 88, 99,
 104, 105, 163–165, 178
 mutualism 2, 7, 24, 70, 92, 96, 99, 100,
 136, 146, 152, 166, 178
 new technology (see also offshoring) 52–53
 NUBE 3, 19–22, 23, 25, 27, 28, 29,
 33–44, 45, 74, 91, 92, 93, 99, 106,
 107, 108, 111, 112, 113, 163–165,
 168, 175, 177, 179, 187
 NWSA 4, 38, 47, 54, 55, 81, 82, 88, 89,
 90, 91, 92, 93, 94, 95, 99, 102,
 110, 112, 113, 127, 140, 146, 172
 offshoring 154–158
 oppositionalism 80ff, 96ff
 outsourcing 154–158
 paternalism 7, 10, 23, 25, 52, 62, 63, 72,
 146, 162, 165, 180, 187
 partnership xiii, 2, 5, 6, 7, 51, 58, 62, 72,
 75–76, 85, 86, 88, 97, 98, 100,
 104, 121, 124, 135, 136, 137, 138,
 139–152, 153, 158, 160, 165, 166,
 169, 175, 176, 181, 185, 187, 188,
 189
 performance related pay (PRP) 81–83, 84,
 86, 105, 116–117, 137, 153, 154,
 155, 165, 181, 182, 186, 187
 politics (union) 42, 66–70, 101–103,
 175–177
 SBA 21, 25–28
 seconded reps 47, 61, 67, 68, 73, 90, 100,
 103, 106, 107, 118, 130, 133, 149,
 164, 165
 staff associations 23–25, 49, 62–65,
 166–167
 strikes 18, 26, 27, 29, 30, 33, 34, 35, 36,
 37, 38, 40, 43, 52, 53–56, 75, 76,
 81–88, 97, 100, 101, 117, 118,
 125, 136–138, 144, 154, 156, 157,
 158, 168–170, 181
 STUC affiliation 21, 26, 48
 substitution, of unions 8, 25, 29, 42, 43,
 134, 146, 162, 187
 suppression, of unions 8, 29, 42, 162
 Sweeney, Ed 78, 92, 124, 125, 141, 156,
 175, 176
 TUC affiliation 3, 4, 21, 26, 31, 32, 48,
 59, 61, 62, 64, 71, 72, 89, 90, 95,
 99, 100, 104, 123, 124, 127, 177
 UIS 3, 29, 31, 32, 59, 74
 Unifi xiii, 3, 4, 6, 76, 78, 79, 85, 89, 90,
 91, 92, 93, 95, 96, 98, 101, 102,
 103, 104, 107, 108, 114, 119, 122,
 123, 124–127, 128, 129, 130, 131,
 136, 137, 138, 141, 143, 144, 145,
 148, 150, 154, 156, 157, 158, 161,
 163, 171, 172, 175, 176, 177
 UNiFI 4, 74, 84–86, 89, 90, 91, 92, 95,
 99–101, 102, 127, 166
 unionateness xii, 1, 3, 4, 6, 8, 18, 22, 24,
 30, 32, 39–41, 43, 44, 49, 56, 65,
 72, 73, 75, 76, 80, 89, 92, 94, 99,
 101, 102, 103, 104, 105, 106, 117,
 118, 119, 121, 123–127, 129, 136,
 160, 161, 167–174, 175, 176, 178,
 179, 183, 189
 union density 19–20, 128–130
 union membership 19–20, 38–41,
 108–114, 128–130
 union mergers 29–32, 56–62, 89–94,
 124–126
 union recognition 21, 22, 28, 33–36,
 46–48, 64–65, 114–116, 130–136
 Unite 89, 116, 117, 123, 124, 126, 127,
 128, 138, 146, 149, 152, 154, 157,
 176, 177, 185, 189,
 workplace unionism 1–3, 160–165
 workplace reps 98, 101, 107, 130, 145,
 148, 149, 171, 188